

## German Special Drive Technology for Forklifts and Overhead Cranes – Now available in China

The German Manufacturer of Electric Motors and Gearboxes ABM Greiffenberger Antriebstechnik GmbH with headquarters in Marktredwitz (close to Munich) established in June 2007 a Chinese subsidiary located in Suzhou, not far from Shanghai.

For over 70 years ABM manufacturers tailor-made electrical drive systems for machine- and systems producers. In close cooperation with Original Equipment Manufacturers ABM designs and manufacturers individual drives solutions, consisting of electrical motors, gearboxes, brakes and frequency inverters. Typical application examples for ABM drives are overhead cranes, forklifts, textile machines, stair lifts, work platforms etc.



*Geared motors for overhead cranes and lifting systems*

*AC drives for battery powered vehicles*

The formula for success of this important German Electric Motor and Gearbox Manufacturers is now also available to Chinese machine builders.

With the opening of a subsidiary in Suzhou, China, ABM Greiffenberger Antriebstechnik GmbH further expands its international presence. With this expansion ABM can now support their international clientele even better and strengthens its position in the global market place.

„Many of our current customers are already located in China or plan to do so in the near future“, says Manfred Dollinger, Managing Director for Sales and Marketing. „For ABM it is very important to be local for optimum customer support.“



Crucial factors to base „ABM Drives (Suzhou) Co., Ltd.“ in Suzhou were the vicinity to Shanghai, easy access to transportation and the overall infrastructure of Suzhou one of the booming cities of modern China.

The manufacturing facility of the subsidiary, production will commence in January 2008, has 1250 m<sup>2</sup>.



Worldwide ABM has now six subsidiaries. Besides the new location in China additional subsidiaries are in France, Netherlands, USA, Austria and Switzerland.

**ABM Greiffenberger Antriebstechnik GmbH, Germany:**

From the beginning (Founded in 1949) ABM specialized in tailor-made drives. Optimum integration of drives into machines with all advantages of functionality and efficiency resulted quickly in sales success. Today, ABM, with three manufacturing plants in Marktredwitz and Plauen, employs worldwide over 692 associates and annual sales is around 90 Million Euro. This growth did not change our basic principle of customer focus and flexibility to meet their needs. Every year 4 % of sales are being invested in state-of-the-art machinery, die casting molds, tooling and fixtures assuring continued economical and high quality manufacturing of our special drives.

These tailor-made drive ABM solutions are being marketed worldwide to leading machine builders through representatives and subsidiaries. Applications range from overhead cranes to battery powered material handling vehicles and textile machines.

ABM is part of the Greiffenberger AG, a stock exchange listed German holding. Additional companies of the Greiffenberger AG are

- Eberle & Cie. GmbH, Augsburg  
(Manufacturing of specialty strip steel)
- BKP Berolina Polyester GmbH & Co. KG, Berlin  
(glass fiber reinforced plastic containers and pipes)

The Greiffenberger AG companies employ 990 associates.

**Contact Information:**

ABM Greiffenberger  
Antriebstechnik GmbH  
Friedenfelser Strasse 24  
D – 95615 Marktredwitz  
Deutschland  
Tel.: ++49 9231 67 0  
Fax: ++49 9231 62203  
Mail: [gl@abm-antriebe.de](mailto:gl@abm-antriebe.de)

ABM Drives (Suzhou) Co., Ltd.  
Kuachun Industrial Area Unit 9G,  
Chun Hui Lu, Weiting Town  
215122 Suzhou  
VR China  
Tel.: ++86 137 7199 3697  
E-Mail: [info@abm-drives.com](mailto:info@abm-drives.com)

Marktredwitz, 20.07.07